



**An International Center for Soil Fertility and Agricultural
Development**

**Международный центр по развитию плодородности
почвы и сельского хозяйства**



**Kyrgyz Agro-Input Enterprise Development Project
Кыргызский проект снабжения и развития агро-бизнеса**

**323 Lenin Str, 2nd Floor
Osh, 714000
Kyrgyz Republic**

**Tel/fax: (996) (3222) 553 94
e-mail ifdcosh@ktnet.kg**

QUARTERLY REPORT 4-1-2002 THROUGH 6-30-2002

USAID Cooperative Agreement 116-G-00-01-00034-00

Prepared for USAID/CAR

By

**IFDC
Muscle Shoals, AL USA**

TABLE OF CONTENTS

Pg. 3 Table of Acronyms

Pg. 4 Executive Summary

Pg. 5 Summary Activities in Support of Work Plan Third Quarter

Pg. 7 Activities Planned for Fourth Quarter

Kyrgyz Staff Activity Reports:

Pg. 8 Details of Agronomic support and private sector extension activities

Pg. 11 Details of Credit/finance, business training, and international procurement assistance activities

Pg. 17 Details of Trade association and market information system development activities

TABLE OF ACRONYMS

CAR	Central Asia Region
CYMMIT	International Maize and Wheat Improvement Center
IEE	Initial Environment Evaluation
IFDC	An International Center for Soil Fertility and Agricultural Development
IR	Intermediate Results Indicator
GAA	German Agro Action
AAK-JA	Association of Agro-business of Kyrgyzstan “Jer Azigy” (Food for Soil)
KAED	Kyrgyz Agro-inputs Enterprise Development Project
LARK	Legal Assistance for Rural Citizens (co-funded by USAID and Swiss)
NADPO	Netherlands Agriculture Development Project, Osh
PPP	Plant Protection Products such as fungicides, pesticides, herbicides
T/A	Technical Assistance
TES	Technical Extension Service Project (German donor sponsored)
USAID	United States Agency for International Development

EXECUTIVE SUMMARY

The third quarter, covering the period of April through June 2002, saw strong progress for the Kyrgyz Agro-input Enterprise Development (KAED) pilot project being implemented by IFDC in the three oblasts in the south of Kyrgyzstan that share the Ferghana Valley. KAED staff undertook the planned activities in each of the project key components – agronomic services, business development, and trade association development, which contribute to improving the supply and quality of agricultural inputs through the private sector.

Highlights of the quarter:

- **Agronomic Services and Private Sector Extension Services Activities:** During the quarter seminars were presented on potato and maize production technology and safe handling of pesticides at monthly meetings. KAED organized five field days (three with media) at three demonstration plots, where new varieties and use of balanced fertilizers products are available for businesses to observe and use in future marketing programs. (No. of farmers who attended the field days, if known) The TES Center, RAS, and NADPO provided expert advisors to help with the agronomic program. In turn, IFDC staff participated in 5 collaborative field events involving other donors and organizations.
- **Business Development, Credit/Finance, and International Procurement:** The project produced four monthly newsletters, which included features on technical agronomic information, credit sources and requirements, and products available for sale by members. Three clients received assistance with business planning, property registration, and credit application. Two members were provided T/A on computer applications programs. The project tracked and made available to members the world market prices of cotton and fertilizer products. Ten international suppliers of CPP have been contacted about setting up distributors in southern Kyrgyzstan. KAED arranged for representatives of the Customs Service and LARK to present a series of seminars on customs law and land law at monthly village meetings.
- **Trade Association Development:** The 89 dues-paying members of the Association of Agribusinessmen of Kyrgyzstan “Jer Azigy” (AAK) supply farmers with seed, fertilizer and crop protection products. The project during this quarter conducted 24 monthly meetings at 8 locations for 470 persons. Following oblast level elections of board members, a General Congress of AAK will be held on August 23-24. Draft By-Laws have been distributed for review and discussion. The project sent six wheat seed producer members on a trade mission to Kazakhstan and northern Kyrgyzstan to participate in a CYMMIT program on new wheat varieties and planting technology. Project staff has produced image building and membership drive media spots, that are running on local TV.
- **USAID/CAR Osh Initiative:** IFDC proposed three small programs as part of the Osh Initiative - a credit guarantee fund of \$20,000 in \$1,000 increments (an MOU in circulation to financial institutions); installment sale of 15 small application units for CPP and 5 drip irrigation systems for demonstration/sale (in cooperation with Mashav).

SUMMARY OF ACTIVITIES IN SUPPORT OF WORK PLAN THIRD QUARTER:

MANAGEMENT

Carried Forward from Prior Quarters:

- Open local bank account for project. Completed.
- Design baselines and tracking systems for IR results and cost contributions – Completed and on-going. A number of tracking instruments depend on establishing a membership base in the Trade Association that will contribute information. The basic matrix for tracking such items as self-investment, participatory investment, credit, and other categories has been designed and tracking has been initiated.
- STC schedule will be proposed as the needs of the Trade Association are defined by the membership. Initiated and on-going. Consultant needs will be elaborated in the fourth quarter and subsequently as the Trade Association board of directors becomes operative. Dr. Hiqmet Demiri provided STC services in Albania and also in Kyrgyzstan for a period of two months focusing on staff development, technical agronomic services, and management support.

From Third Quarter Work Plan:

- Establish working ties and joint activities with SO 1.3 partners and others. Completed and on-going. IFDC is participating regularly in contractor's meetings, facilitating logistics and meetings for visiting teams and projects such as World Bank, Aga Kahn Foundation and others, and sharing baseline information and our data base of agri-businesses with interested parties.
- Make arrangements with local consulting firms, NGO's, experts. Completed and on-going. Contracts have been executed with and consulting services provided by several organizations, including NADPO, TES Center, RAS, LARK, Mashav, and the Customs Service. Opportunities are being explored with Mercy Corps (credit) and PRAGMA (business management and trade).
- Establish and test tracking and financial management systems. Completed and on-going. The trade association accounting system is in place and income is being tracked. Additional tracking through data base management is now in place for the trade association.
- No-cost technical amendment filed reflecting re-allocation of resources for Osh Initiative and adjustments to actual in-country expenses. Completed and filed with USAID/CAR.

Additional Elements:

- Initial Environmental Evaluation (IEE). Completed and filed with USAID Bishkek.

PROGRAM

- Organize field days and publicity for the field demonstrations: Completed and on-going. Five formal KAED field days were organized for AAK members and other interested individuals. A total of 107 individuals participated. Media was present at 2 events and tapes were broadcast on local TV stations in Osh and Jalal Abad.
- Introduce private sector extension concepts and techniques to key dealers: Introduced.

- Promote the benefits and methods of cleaning seed: Deferred to next quarter. The crop cycle relative to seed of maize (fall harvest and processing) and wheat (summer harvest and processing) require this shift in timing. Entries of “farmer saved” varieties have been included in our field demonstrations and will be used to illustrate the benefits of cleaned seed in future field observations and in yield trials.
- Conduct another round of business training courses, including business plan preparation and collateral, interest rate and other requirements of the various lending institutions: Completed and on-going. IFDC specialist presented a unit on elements of business plans and a unit on lending institutions with funds available in the south and their requirements and regular monthly meetings. Additionally the monthly newsletter includes specific information on this topic in each issue.
- Conduct specialized training on agro-input marketing for dealers: Deferred until 4th quarter. The process of client identification took more time than necessary and the planting season was early in the quarter. The next opportunity will be marketing of improved wheat varieties for planting in October along with balanced fall fertilizer recommendations.
- Help 3 clients prepare business plans and link them with lenders: Completed. However, no credit agreements have been made between our clients and financial institutions. Credit is still difficult; however, the IFDC Guarantee Fund may assist in obtaining AAK members in obtaining credit in the next quarter.
- Provide information on international procurement of agro-inputs: Completed on demand. KAED provided interested businessmen source and price information on onion seed from Ukraine, compound and blended fertilizers from Russia, fertilizer products from Uzbekistan factories and PPP from Aventis in Bishkek. Additionally 10 international PPP companies were contacted about the possibility of establishing distribution systems in the south of Kyrgyzstan.
- Begin regular meetings of potential trade association members. Strengthen organizational base through training, education, information, and introducing policy reform as an appropriate association function: Completed and on-going. Regular monthly meetings were held at 8 locations throughout the south and total attendance was 470. Seminar topics included pesticide safety, potato cultivation, customs law, land law, access to credit and formation of the Trade Association. Four issues of newsletters were produced and 818 total copies were distributed.
- Work with any identified importers of PPP, and their foreign suppliers, to introduce training in safe handling, storage, and application: Completed and on-going. There are no legal importers in the south, and the only foreign supplier licensed in Kyrgyzstan has a small office in Bishkek. IFDC contracted with trained agronomists of TES Center and conducted seminars and field training on PPP safety and application. This was done in conjunction with providing 15 back-pack hand and motorized applicators on installment sale to association members. Additionally IFDC agronomy staff participated in a seminar organized by the Osh oblast Plant Protection authorities.

ACTIVITIES PLANNED FOR FOURTH QUARTER

MANAGEMENT

- Measure progress of year one activities and the contribution to SO 1.3 IRs
- Prepare Year 2 Work Plan

PROGRAM

- Undertake media campaign to begin promoting use of modern agro-inputs, the services of established and registered dealers, and the new association
- Publish and disseminate technical brochures
- Develop a list of local consultants who can serve dealers and farmers
- Work with dealers to obtain supplier credit
- Complete the steps and basic organizational training to establish a trade association. Establish by-laws. Register the trade association
- Lay the groundwork for advocacy, e.g. agreement on issues, training and organization
- Elect a Board and provide special leadership training for key members of the association
- Encourage consolidated imports of fertilizer and devise ways to bring in phosphate and potash compound products
- Begin to generate revenues for the association from dues, service fees, etc.
- Bring in STC for trade association development and revenue generation; organize regional study tour, possibly to Albania, to observe the dealers association there and the federation of associations

KYRGYZ STAFF ACTIVITY REPORTS

Agronomic support and private sector extension activities

We have planted the following varieties on the Demonstration field no. #1 (Osh oblast):

- 6 potato varieties: 3 early varieties (Agava, Koretta and Molli) and 2 varieties from NADPO Dutch project “Draga” and “Romano”. In order to have a comparison we have included a local variety. Potatoes were planted in two sections, one of the section is with the usage of complex fertilizers and with organic fertilizers. The same scheme of planting of potatoes was used throughout three oblasts.
- 9 tomato varieties, including two varieties from TES Center
- 16 maize varieties were planted by hands, there are two repetitions. Also we planted one local variety.
- 7 cotton varieties of Uzbek and Kyrgyz selections were planted in two variations: under polyethylene coating and in open soil.

In Demonstration field no. #2 (Batken oblast) we have planted the following:

- 8 maize varieties (hybrids) of different selections: Kyrgyz, Yugoslavian, Moldovian and American sweet maize variety
- 8 tomato varieties
- 6 potato varieties

In Demonstration field no. #3 (Jalal-Abad oblast) has the following:

- 6 potato varieties in two repetitions
- 12 hybrids of maize in two repetitions
- 10 cotton varieties of Uzbek and Kyrgyz selection
- 2 soy bean varieties
- In addition we have planted parent lines of two maize varieties “Ala-Too” and “Manas” that are planned to be harvested for seed by the plot owner

Our department participated in monthly seminars, where such subjects as potato and maize production technology were presented throughout three oblasts. Also we have held safe handling of pesticides training for the members of AAK and their clients.

There were three fields days during the quarter where new varieties and use of balanced fertilizers products are available for the members of Association and their customer to observe and use in future marketing. We worked together with the specialists from TES Center, NADPO.

We exchanged with NADPO: they gave us two tomato varieties and we gave them two soya bean varieties. In April we were in the State test farm in Kyzyl-Kiya and presented the 9 maize varieties from Novi Sad and we also gave to Octyabrski state test farm in Jalal Abad oblast.

At the beginning of June we had the first trade mission for the members of the association. From each oblast we chose the following wheat seed producers:

Atadjanov Sabyr (Uzgen rayon, Osh oblast)
Chekiev Tugol (Kog Art, Jalal-Abad oblast)
Yunusov Lutfulla (Suzak, Jalal-Abad oblast)

Bekeshev Abdalim (Nookan, Jalal-Abad oblast)
 Numanov Zakirjan (Uch Kourgan, Batken oblast)
 Ajibekov Abduvali (Uch Kourgan, Batken oblast)

The seminar was held in Kazakhstan, Uzbekistan and in Kyrgyzstan. It was a traveling seminar. Representatives from 8 countries were invited for that seminar. It was a good opportunity for our clients to make contacts with the seed producing farms. The main problem that was discussed in the Seminar was yellow rust. We have seen varieties which are rust resistant.

At the end of June we had another field day, which was conducted at the demonstration field no. #1. There were nearly 50 people from different organizations and local authorities.

Table 1: Information about local rust resistant varieties:

Receptive	Not so receptive	More or less rust resistant
Krasnovodopadskaya 210	Bezostaya 1	Almaly
Skifyanka	Krasnovodopadskaya 25	Meerim
Intensive	Adyr	Polovchanka
Jetisu	Yujnaya 12	Kroshka
Steklovidnaya	Spartanka	Umanka
Tilek		Dostuk
Kyzyl Dan		
Kyyal		

Table 2: New contacts

Name	Position	What kind of seeds can sell	Preliminary price
Urazaliev Rahim Almabekovich	Director of Kazakh Research Institute, the president of "Asyl Tukym" association	Yujnaya12, Almaly, Jetysu	Elite-20 som, 1 st reproduction-15 som
Ospanbaev Jumagaly	The Head of seed and variety department		
Musabaev Serkebai	The Head of Krasnovodopad select station	Krasnovodopadskaya 210	Elite-20 som, 1 st reproduction-15 som
Barko Aleksandr Andreevich	The head of test select station, Sokuluk rayon, Chui oblast, Kyrgyzstan	Intensive, Tilek, Kyyal	Elite-20 som, 1 st reproduction-15 som

Akimaliev Almaz	The head of experimental farm of Science Research Institute		
-----------------	---	--	--

Table 3 Information on contribution of the Department to development of association “Jer Azygy:

#	Activities	What work was done	Date	Number of activities	Number of participant	Remarks
1	Demonstration field, field days	Safety pesticides treating (training on potato varieties)	May, 15, 23, 30	3	37	Media Present at one Event
2	Demonstration field, field days	Demonstration of the potato varieties	June, 6, 27	2	70	Media Present at one Event
3	Seminar “Plant protection measures” organized by the local authorities	Safety pesticides treating (training)	May, 5	1	46	Collaboration with Government Agency
4	Regional seminar organized by TESIS	Report on IFDC work	June, 8	1	64	State Variety Testing Station
5	Field Day with Ambassador and AAK members	Report on IFDC work	May 4	1	25	
6	RAS (World Bank Team) visit to Jalal Abad demo field	Collaboration with RAS	May 16	1	10	
7	International Seminar on winter wheat organized by CYMMIT	Report on IFDC work	June, 5, 6, 7	1	52	Collaborative Event

Business Development, Finance/Credit, International Procurement.

The Business Development department during the third quarter has done the following:

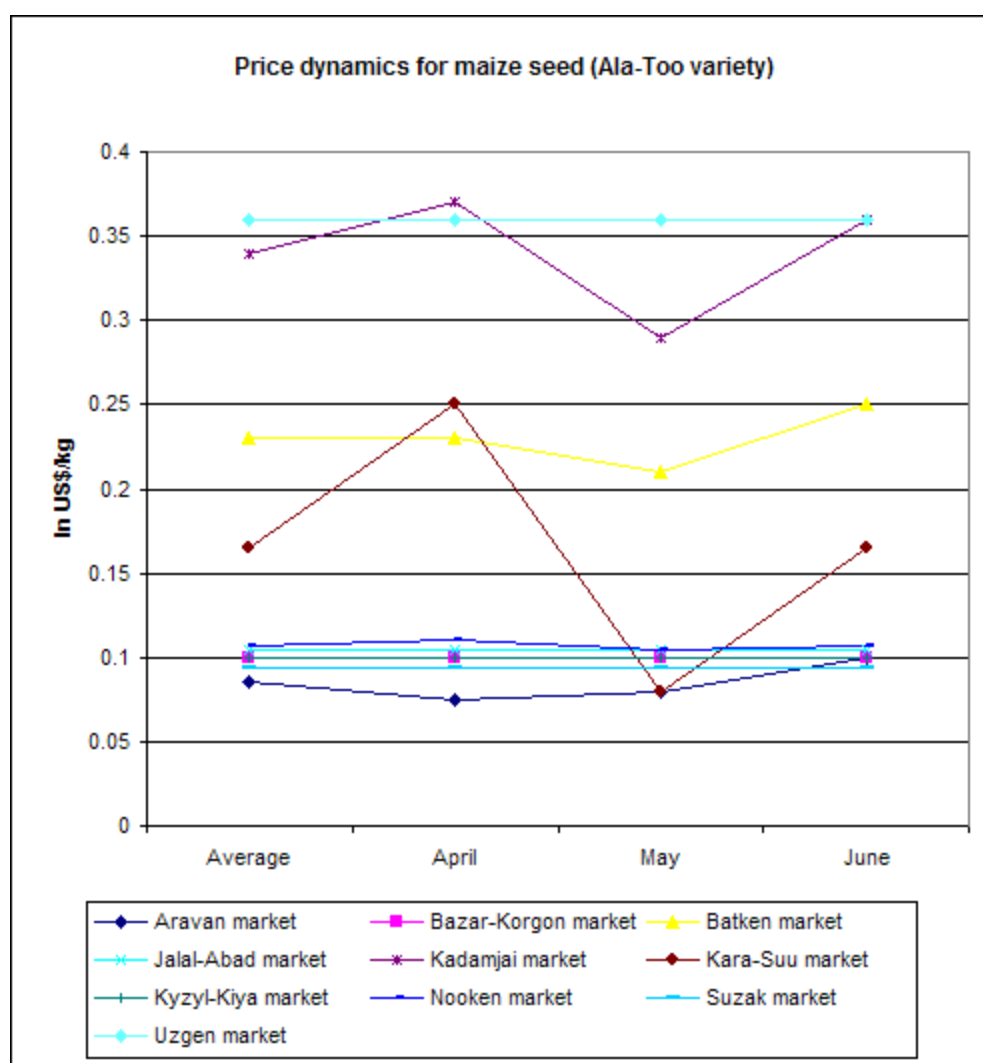
- Registered the AAK “Jer Azygy” documents in:
 - Oblast Statistics Department
 - City Tax Inspection of Osh
 - City Social Fund of Osh
- Stamp and seal of AAK “Jer Azygy” were manufactured and received.
- An account of AAK “Jer Azygy” was opened in Osh brunch of “Kairat Bank” under the identification number 4172000200237.
- Newsletters of AAK “Jer Azygy” for April, May and June were issued.
- Draft Memorandum of Understanding and Guarantee Agreement were prepared; according to which IFDC will be a warrantee for the association members who wants to get loans in the financial institutions. After considering those documents by the project management, the documents were passed to the financial institutions: “Bai Tushum”, KAFC, Mercy Co for approval.
- Activities on selling and monthly reimbursement for hand and motor sprayers among AAK members were executed.
- 8 hand sprayers were sold, out of which 7 were installment selling and one for cash.
- 7 motor sprayers were sold, out of which 6 were installment selling and one for cash.
- In May during all meetings, conducted in three southern oblasts, seminars on “Customs Legislation of Kyrgyz Republic” with the participation of the experts from Customs Inspection of those oblasts were organized.
- At the meetings in June, conducted for the association members seminars on “Land Legislation of Kyrgyz Republic” were organized with the participation of LARC lawyers.
- Funds were collected from AAK members and were deposited in the AAK bank account. As of July 1, 2002: 79.315 KGS are available in the AAK bank account, of which:
 - Income from selling sprayers – 70.015 KGS.
 - Membership dues – 8.900 KGS.
 - Deposits to AAK – 400 KGS.
- Price information was entered into the KAED market information database every month, received from the student surveys of three oblasts. Approximately 100 inputs are tracked and information is available to members. This information is of value to members in analyzing market opportunities, price structure, and market feasibility analysis. See attached table for 3 products and comments.
- The demonstration of a biogas plant at the production site of Kim Ignat, AAK member, was conducted, and 20 people participated that demonstration.

Information about the seminars conducted for the AAK “Jer Azygy” members

#	Date	Location	Topic	Invited	Name of the expert
1.	14.05.2002	Pulgon village, Kadamjai rayon	“Customs Legislation of Kyrgyz Republic”	Batken oblast customs	Tairov Janybai
2.	15.05.2002	Uch-Korgon village, Kadamjai rayon	“Customs Legislation of Kyrgyz Republic”	Batken oblast customs	Tairov Janybai
3.	16.05.2002	Nookat village, Nookat rayon	“Customs Legislation of Kyrgyz Republic”	Osh oblast customs	Kochebayev Bakytbek
4.	21.05.2002	Uzgen town, Uzgen rayon	“Customs Legislation of Kyrgyz Republic”	Osh oblast customs	Smanov Nurlan
5.	22.05.2002	Abdraimov village, Bazar-Korgon rayon	“Customs Legislation of Kyrgyz Republic”	Jalal-Abad oblast customs	Gaparov Abdykerim, Ergeshov Altynbek
6.	23.05.2002	Suzak village, Suzak rayon	“Customs Legislation of Kyrgyz Republic”	Jalal-Abad oblast customs	Gaparov Abdykerim, Ergeshov Altynbek
7.	29.05.2002	Aravan village, Aravan rayon	“Customs Legislation of Kyrgyz Republic”	Osh oblast customs	Tekebayeva Nurjan
8.	30.05.2002	Osh city	“Customs Legislation of Kyrgyz Republic”	Osh oblast customs	Tekebayeva Nurjan
9.	5.06.2002	Pulgon village, Kadamjai rayon	“Land Legislation of Kyrgyz Republic”	LARC project Kara-Suu town	Abakirova Jypara, Satybaldiyeva Bermet
10.	6.06.2002	Uch-Korgon village, Kadamjai rayon	“Land Legislation of Kyrgyz Republic”	LARC project Kara-Suu town	Abakirova Jypara
11.	12.06.2002	Nookat village, Nookat rayon	“Land Legislation of Kyrgyz Republic”	LARC project Nookat village	Toktosunov Meder, Satybaldiyeva Bermet, Jalalova Suyutai
12.	13.06.2002	Aravan village, Aravan rayon	“Land Legislation of Kyrgyz Republic”	LARC project Aravan village	Isakbayeva Janargul, Junusaliyev Kursant

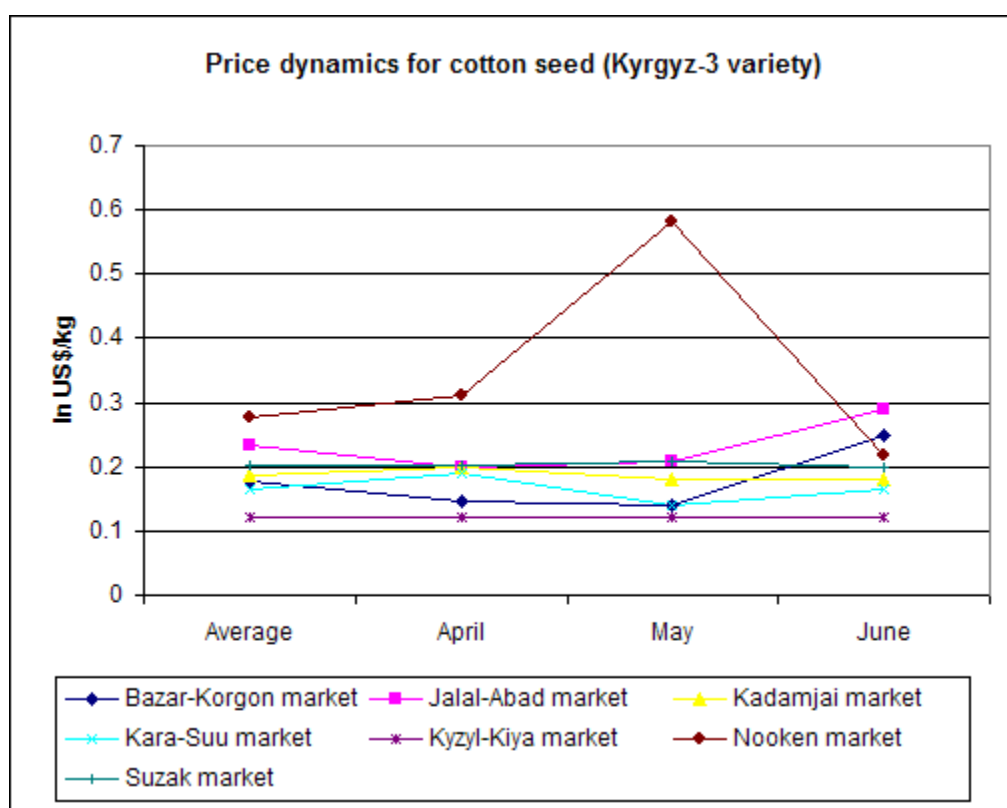
13.	19.06.2002	Suzak village, Suzak rayon	“Land Legislation of Kyrgyz Republic”	LARC project Suzak village	Baltabayeva Venera, Moidinov Marat
14.	20.06.2002	Bazar-Korgon rayon	“Land Legislation of Kyrgyz Republic”	LARC project Bazar- Korgon village	Kulakmatov Bazarbai, Jumukov Erik
15.	26.06.2002	Uzgen town, Uzgen rayon	“Land Legislation of Kyrgyz Republic”	LARC project Uzgen town	Azimov Burkan, Sayakova Elvira, Djanibekova Zalina
16.	27.06.2002	Osh city	“Land Legislation of Kyrgyz Republic”	LARC project Kara-Suu town	Abakirova Jypara, Satybaldiyeva Bermet

Name	Organization	Average	April	May	June
Ala-Too variety (maize)	Aravan market	0.085	0.075	0.08	0.1
	Bazar-Korgon market	0.1	0.1	0.1	0.1
	Batken market	0.23	0.23	0.21	0.25
	Jalal-Abad market	0.104	0.104	0.104	0.104
	Kadamjai market	0.34	0.37	0.29	0.36
	Kara-Suu market	0.165	0.25	0.08	0.165
	Kyzyl-Kiya market	0.1	0.1	0.1	0.1
	Nookan market	0.10695	0.11	0.1039	0.10695
	Suzak market	0.0935	0.0935	0.0935	0.0935
	Uzgen market	0.36	0.36	0.36	0.36



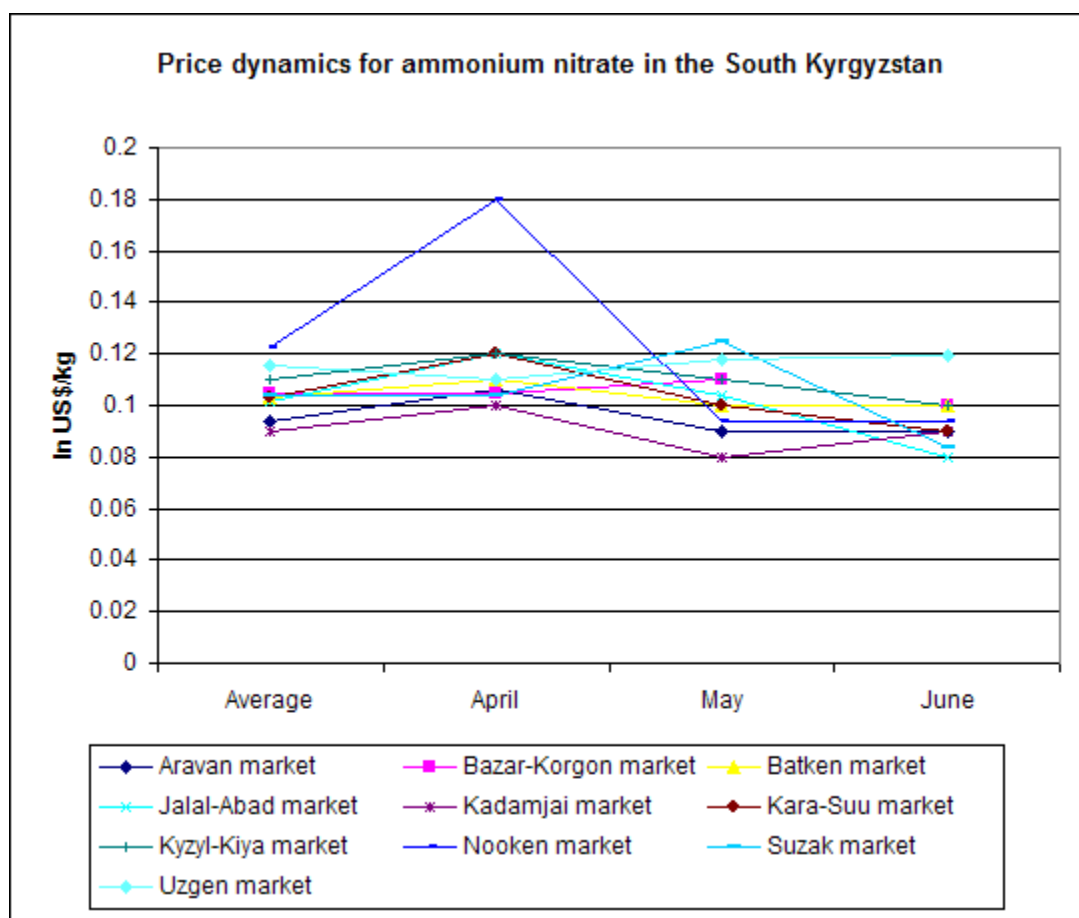
Note: Price spike at planting time; significant price differential depending on producer source and perceived quality of seed.

Name	Organization	Average	April	May	June
Kyrgyz-3 variety	Bazar-Korgon market	0.1783	0.145	0.14	0.25
	Jalal-Abad market	0.2327	0.2	0.208	0.29
	Kadamjai market	0.1867	0.2	0.18	0.18
	Kara-Suu market	0.165	0.19	0.14	0.165
	Kyzyl-Kiya market	0.12	0.12	0.12	0.12
	Nooken market	0.2778	0.31	0.582	0.2192
	Suzak market	0.2031	0.2031	0.2079	0.1983



Note: Significant price spike at prime planting season in Nooken market due to tight supplies and replanting caused by heavy spring rains and cool weather at planting time.

Name	Organization	Average	April	May	June
Ammonium nitrate	Aravan market	0.094	0.106	0.09	0.09
	Bazar-Korgon market	0.105	0.105	0.11	0.1
	Batken market	0.1033	0.11	0.1	0.1
	Jalal-Abad market	0.1013	0.12	0.104	0.08
	Kadamjai market	0.09	0.1	0.08	0.09
	Kara-Suu market	0.1033	0.12	0.1	0.09
	Kyzyl-Kiya market	0.11	0.12	0.11	0.1
	Nookan market	0.1225	0.18	0.0935	0.094
	Suzak market	0.1041	0.1041	0.1247	0.0835
	Uzgen market	0.1157	0.11	0.118	0.119



Local spot shortage in Nookan market in April. Note: Kadamjai lowest prices reflecting proximity to Uzbek sources and well organized “informal” traders.

Association and Marketing

All the work has been carried out according to the work plan of the KAED project and entire Osh IFDS staff. Organized and conducted 3 rounds of regular seminars in 8 regions of Osh, Jalal-Abad and Batken oblasts (total 24 meetings) for the members of the AAK “Jer azygy” and interested persons. Regular meetings were conducted in the following places:

- Pulgon village of Kadamjay region, Batken oblast;
- Uch-Kurgan village of Kadamjay region, Batken oblast;
- Esky-Nookat village of Nookat region, Osh oblast;
- Aravan village, Osh oblast;
- Osh city, Osh oblast;
- Uzgen city, Osh oblast;
- Suzak village, Jalal-Abad oblast;
- Kenesh village of Bazar-Korgon region, Jalal-Abad oblast.

At the regular seminars the following issues were discussed:

- Safe application of pesticides with sprayers;
- Potato cultivation technology;
- Custom procedures;
- Land Code and Land Relationships;
- Access to Credit;
- Formation of the Trade Association;
- Demonstration of different varieties of maize, potato, cotton, and tomatoes.

In total 470 people attended the meetings. Among them, there were AAK members, interested people, government representatives, and representatives from international organizations.

KAED organized and conducted meeting of business people with the US ambassador John O’keefe. The meeting took place in the IFDC demonstration field in Kyzyl-Kyshtak village. 20 people attended the meeting, among them 16 people were business people, 2 NADPO project representatives, and 2 TES-center consultants. They were introduced to demonstration field crops and TES-center consultants made a presentation on safe use of pesticides, and after that the US ambassador held discussion with business people on issues of agri-business and perspectives.

With MASHAV’s assistance KAED conducted a seminar on drip irrigation system. 28 people attended the seminar, among them: AAK members, business people, farmers and representatives from international organizations like; PRAGMA, NADPO, DFID. The seminar was conducted by Israeli consultant Yosi Galon.

For the members of the Association KAED issued and distributed newsletters of AAK “Jer Azygy”: issue # 1 – 234 copies; issue # 2 – 182 copies; issue # 3 – 190 copies; issue # 4 – 212 copies. Total: 818 copies. Issues on agronomic advice and recommendations, credit access, association development, and information about availability of fertilizer, pesticides and seeds were published in newsletters.

Worked on entering information of the AAK members and other contacts into the KAED data base. The data base includes professional, political, consulting, and business contact information on 365 individuals and enterprises. It is a valuable resource and is freely shared with visiting consultants and other donors as well as for internal project use.

Developed the Draft By-laws of AAK “Jer Azygy” and distributed to members to get acquainted and further discuss in the next meetings.

Participated in informational seminar-exhibition of food processing industry organized by PRAGMA/USAID. Distributed brochures, gave information about Association and the project.

Developed TV spot for AAK “Jer azygy” that calls interested people to join the Association and it was broadcasted on local TV.

At the end of the quarter 129 businesses and individuals filled out membership forms for the Association of Agri-businessmen of Kyrgyzstan “Jer azygy”. To date 89 have paid the entrance fee.